



FIRST CAPTAINS BOATING SERVICES

PO BOX 5027 MIDDLE RIVER, MD 21220

410-808-2137

Dear Captain _____,

I hope you and your crew had a fantastic 2016 boating season. I'd like to take this time to thank you for using or considering FIRST CAPTAINS BOATING SERVICES this past year or from previous years. It means a lot to me that we've shared some of the boating experience. It sincerely has been my pleasure working with you. Whether we've done some instruction, maintenance or repairs for you, our goal has always been to assist you with all your boating needs. I feel through education and the instructional assistance we provide, we have helped minimize your expense of owning a boat to maximize you and your family's fun.

As our days get shorter and the nights get cooler, we are reminded of the work we need to do to get our boats ready for winter. Whether you trailer, store in a rack, lift, stay in the water or have the boat stored on land, FIRST CAPTAINS is ready to assist you with all your winterization needs, repairs and or maintenance. FIRST CAPTAINS is a complete mobile service. This means, we will come to your home, marina or your yacht club with all the materials to assist you with any work at hand, or...in your absence, we'll just "GET-R-DONE" for you. We are licensed and insured. If we need to move your boat there's no problem. We work on behalf of you. As you know, FIRST CAPTAINS covers all facets of your boating needs, including: electrical (12/110 volts), electronics (trouble shooting and installation), mechanical (gas and diesel, outboard, inboard/outboard, inboards), sanitation and plumbing (manual heads to vacuflush), underwater work (zinc replacement to cleaning or replacing propellers), fiberglass repair (grazing, stress cracks to deck delamination and hole repair), painting, bottom repair (blister and barrier coating), interior work (specializing in "Teak and Holly" vinyl flooring, corian counter-tops, custom wood working). However, right now the #1 issue we should be thinking about is WINTERIZATION. If you want the services of FIRST CAPTAINS to assist you, or handle the winterization process for you, then give us a call or fill out the "WINTERIZATION RESERVATION FORM" attached. Please fill it out and mail it back to me or you may want to E-MAIL me your request to: captgletsch@gmail.com. Either way, I will respond to confirm with you on dates, time, materials and approximate cost. I would appreciate your prompt response to get you on the schedule for the work ahead, as our winterization schedule fills up quickly and we do many. For this, I am grateful. For your convenience, we do accept credits cards for payment. At FIRST CAPTAINS, we look forward to serving you and all your boating needs.

In addition, as a licensed Captain, we offer transportation services by water in the event you wish to have your boat moved to another location for the winter. You may plan to go South for those winter months and if you do, NO PROBLEM. We'll help assist you in the travel or we'll just take it on down South or up North for you. Either way... NO PROBLEM.

For the 10th year and celebrating our 10th year in business, FIRST CAPTAINS BOATING SERVICES will have a booth at the 2017 BALTIMORE BOAT SHOW. The show is at the BALTIMORE CONVENTION CENTER from Thursday January 26 2017 – Sunday January 29 2017. Stop by and help us celebrate our 10th year in business and let's talk about spring time boating and the new 2017 season. Hope to see you at the show.

Thank You,

**Captain Greg Letsch
FIRST CAPTAINS BOATING SERVICES
PO BOX 5027
MIDDLE RIVER, MD 21220**